Endian Certified Sales Specialist:

The comprehensive introduction to the Endian Security platform

The ECSS certification serves to provide a basic semi-technical training on the Endian set of solutions. The course is intended for sales persons and sales engineers to get a complete understanding on all the features Endian can provide and how they can benefit their potential customers. This is also useful for sales personnel to better support their existing base of customers. Proficiencies acquired during this course provide a solid base for Endian configurations and include things like setting up the basic networking, configuring one (or more) Internet uplinks, static and policy-based routing, setup and managing both the web and email filtering systems, managing SSL and IPSec VPN tunnels, analyzing logs and reports, as well as administrating the Endian Hotspot solution.

Prerequisites
- None

Location
Online

Duration
2 days (4 hours each day*)

Language
English

Price
USD $495

Including:
- Endian instructor-led training and demonstrations
- Complete course materials
- Sales Exam (Free retake**)

* The total time each day will vary depending on the optional sales introductions, Q&A, and the time to take the exam itself

** The exam retake can be scheduled at the convenience of Endian and the customer

Detailed Course Program

DAY 1

Introduction (Optional)

Join 30 minutes early for an optional 30 minutes sales overview of Endian and our products.

Installation & Setup

Learn the basics of setting up an Endian hardware, software, or virtual appliance.

Web Interface Basics

Learn how to navigate and configure the basic system and informational pages.

Networking

Learn how to configure static and policy-based routes, configure uplinks (with failover), and manage DHCP, DNS, and NTP.

Basic Firewall

Learn the firewall architecture and how to configure and manage each firewall.

IPS & QoS

Learn the fundamentals of the IPS and QoS (Quality of Service) engines and how to get started with each module.

DAY 2

Web / Email Proxy

Learn the web and email proxy architectures and how to configure and manage both.

VPN (IPSec & SSL)

Learn how the SSL and IPSec VPN modules work and how to build both Site-to-Site and Roadwarrior (remote access) tunnels.

Hotspot

Learn how the Hotspot module works, examine some various use case models and see how to configure all the core functionality.

Logging / Monitoring

Learn how to navigate the real-time and historical log system and how to monitor the system with SNMP and event notifications.

Troubleshooting / Support

Learn the core principles of using the CLI (command-line interface), the Endian jobsengine, and about backup/restore.

Endian Network

Learn about Endian Network and how it works, why you should use it, and how to use all the major functionality of the platform.

EXAM

Certification Refresh for Endian Certified Sales Specialist

Update your ECSS Certification

The ECSS Update provides the necessary integration of knowledge and skills achieved through a certification course with the latest news on features, release and product enhancements. This Certification Update is the basic requirement for keeping the Certified partnership status as well as the associated benefits.

Prerequisites	Location	Duration	Language	Cost
ECSS Certification	Online	1 day (3-4 hours*)	English	**USD $295**

* The total time each day will vary depending on the amount of material to cover and Q&A

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