

Plum Systems becomes the first Endian distributor in Japan

Endian, the leader in open source UTM and IT security solutions, is proud to announce an agreement with Plum Systems Inc. for the distribution of UTM appliances in Japan, beginning February 2010.

The strategic alliance is the result of the Italian company's strategy of business expansion into the Japanese market and discussions that began back in October 2009. The agreement between Endian and Plum Systems formalizes a process that includes several meetings in Tokyo, joint efforts at the Open Source Conference 2009 along with the release of the Japanese version of the Endian website www.Endian.jp.

Founded in 2002, Endian became the first company in the world to develop and produce completely open source UTM (Unified Threat Management) appliances for the protection of IT networks. Endian Firewall Community, the first public edition of the Endian systems, was released in 2005 and since then boasts more than 500.000 downloads.

Endian UTM, protecting networks in 37 countries over the world, numbers among its users renowned private companies such as: Enel, Erelis, Sava Senior Care, Hyundai, Siemens, (Italian public administrations and Universities) Italian National Defense, Politecnico di Milano, Biblioteca Nazionale Centrale di Firenze, (international government agencies) US Aid and Caritas (non-profit organizations).

Plum Systems will play a crucial role in extending the network of clients, especially in the company's target business areas that include small and medium business, IT services and education. Target sales goals for Plum Systems inaugural year include 200 appliances, corresponding to a revenue of 40 million Japanese Yen.

Endian offers

Endian UTM: the all in one solution for a complete protection of business networks (against attacks, viruses, spam and other malicious Internet threats, optimizing traffic flows and dramatically cutting the network management costs and time. It is available in two versions:

Hardware – All functionalities are enclosed in a single network appliance, powerful and compact, turn key solution, in different pieces for all needs (network from 5 to 2500 users).

Software - Endian UTM Software provides the same technology offered in the Endian UTM boxes, transforming any PC into a complete endpoint security appliance.

Both versions offer several services such as Network Security, High Availability, VPN - work anywhere and anytime, Web Security, Quality of Service, Intrusion Prevention /Detection and Mail Security.

Founded in 2002, Endian was the first company in the world to develop and produce a totally open source UTM appliance (Unified Threat Management) for IT networks protection: Endian UTM Appliance. Endian Firewall Community, the first public edition of Endian system and base of UTM Appliances and Software, was released in 2005 and since then boasts more than 500.000 downloads. Endian is today a leader company in the Open Source UTM solutions, with a forecast revenue of Eur 1,7 millions for year 2010.

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